

# FLEX MOBILITY FRAMEWORK FOR MICROSOFT DYNAMICS 365

**ERP solutions developed for and by organisations in the maritime industry**





In the maritime industry, a wide variety of activities need to be planned and registered. Activities carried out in-house and by third parties. You've probably experienced the challenge of keeping logistic processes, both operational and financial, under control. At the same time, your customers and other external parties want to be in control themselves and request easy access to your information.

### Do you recognise the following?

- ✓ Are you lacking a system that offers a solution for your specific challenges, which can't be found in the standard ERP systems?
- ✓ Do your customers experience every extra step in their process as something that leads to extra work and wasted time? Does this make them wish that they could do it themselves?
- ✓ Do your customers prefer to be in control instead of being dependent on your organisation for information and arrangements?
- ✓ Do your customers or suppliers appreciate transparent, up-to-date information and self-service options?

Ultimate Software provides ERP solutions which cover the backbone of the maritime industry and which have already made their mark in the business. These solutions are custom-made for all possible perspectives and offers multiple services in the supply chain, whether you are a liner, a port authority, a port agency, a terminal operator, a 3PL provider, or a port operator offering multiple services in the supply chain. The integration of all your operational and financial processes in these ERP solutions provides strength to your business.

On top of our ERP solutions, we have used the latest tools to build our Flex Mobility Framework in order to give your customers and other external parties easy access to information and to provide them with interactivity and transparency.

The Flex Mobility Framework isn't a 'one size fits all' solution. We built — from your customers' perspective — customized functionalities to share data from your ERP solution, with those customers. We create links to your backbone and make all necessary information easily accessible to customers, suppliers, workers and other (external) parties. On their end, customers can input relevant data to speed up logistical processes, ensuring data quality at the same time. With this framework, data can be shared via a customer portal on your website, app, handheld or via any other integration platform. As we know the ins and outs of the maritime industry, we know how to build and personalize the framework to access the data your customers are looking for. At any time, they can use the customer portal for track and trace information, document downloads, inventory checks, et cetera. They do not have to wait for people in your organisation to provide the information they need.

## Ultimate Software's ERP solutions: processes in control, excellent operative registration.

---

Eventually it's all about the question 'How much do we earn with our activities?' To answer that question consistently, it's important that you know all the correct costs and revenues completely and on time. Only then you are in control of your company and able to guide it. An excellent operational registration is needed to plan activities and manage contracts in an efficient and flexible way.

The integration of operational activities and finances also automatically leads to correct invoices. The parameter values in the system are determined by complete and error-free information that's connected to the source as much as possible. With this information the necessary calculations are made to determine and charge the port fees, cargo fees, and fees for services provided and leases, for example. Information that is properly incorporated into the system will eventually reduce the amount of work that has to be done. The fact that safety instructions for a certain cargo or handling technique are automatically provided is a good example of this. Another is that a ship or cargo is released only when predetermined conditions are met.

## Ultimate Software's ERP solutions: maritime expertise.

---

It's important to have a complete picture of the authentic shipping process. This provides correct and fully-detailed operational information at any moment and at any point in the process. Underlying processes don't have to be visible to the end user, but are important for ensuring appropriate payments and accountability. The several components in the systems need to be differentiated to maintain control. For presentation to the user, cases can be brought together. Ultimate Software knows the entire process, both the technical and accounting aspects, and fully translates it for your business.

Our solutions have very extended contract structures based on all the possible maritime parameters. You can face every complex challenge. Besides that, at Ultimate Software we use our brilliant creativity to change the system quickly if you have additional specific needs.

## Convenience when there's a little bit of time, and done!

---

Chain integration is easy to implement and improves the quality and timely availability of information. The system is very accessible. An example of this is when a skipper, waiting to be the next ship to enter the harbour, has a little bit of time to enter the actual times. This results in important real time insights, both operational as well as financial. The system not only provides operational information to your organisation, but also to third parties. This development enhances the willingness of those parties to participate.

## Future proof with Microsoft Dynamics 365.

---

Our ERP solutions are integrated systems based on Microsoft Dynamics 365. It's future-proof and available, both in the cloud and on-site. We're very enthusiastic about the possibilities offered by Microsoft. The platform is the perfect foundation, and it helps us tremendously in developing excellent products. It's all about integration. With integration into a single system, you ensure that there's a single set of facts regarding your business processes. You know that the management information is correct, and during the integration you use smart solutions to guarantee flexibility and efficiency.



# Summary

With the Flex Mobility Framework, you have a maritime solution that was specially developed for your industry. The solution makes it easy to tackle both logistics operational and financial challenges where standard ERP systems fall short. Our expert knowledge of the shipping industry and its financial processes has now made this possible.

Additionally, the Flex Mobility Framework gives you the option to facilitate the increasing need of your clients and other external parties to get easy access to your processes and information. This way, they can manage their own logistical processes by themselves and speed them up as they wish while retaining the data quality. The Flex Mobility Framework offers optimal integration into your organisation, as well as the ideal solution for chain integration.

We're available and would like to tell you much more, and we're eager to hear about your challenges! Please, don't hesitate to contact us on +31 (0)88 42 42 424.



Follow our company page  
for news and inspiration.